

# Stress Tests and Information Disclosure

Itay Goldstein (Wharton)

Yaron Leitner (Philadelphia Fed)<sup>1</sup>

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<sup>1</sup>The views expressed here are those of the authors and do not necessarily reflect those of the Federal Reserve Bank of Philadelphia or of the Federal Reserve System.

- The paper is about whether a regulator should disclose information about banks.
- Very controversial. For example, with regards to disclosure of stress tests results:
  - Fed Governor Tarullo expresses support for wide disclosure as it “allows investors and other counterparties to better understand the profiles of each institution.”
  - But the Clearing House Association is concerned of “unanticipated and potentially unwarranted and negative consequences to covered companies and U.S. financial markets.” (WSJ, 2012)

- A new theory of (optimal) disclosure, focusing on the following tradeoff:
  - Disclosure harms risk sharing arrangements among banks. (Relates to Hirshleifer effect.)
  - But some disclosure may be necessary to prevent a market breakdown.
- We find that:
  - During normal times, no disclosure is optimal.
  - During bad times, some disclosure is necessary. We characterize its optimal form; e.g., under what conditions a simple cutoff rule is optimal.

- In our model, risk sharing takes a simple form:
  - A bank has an asset that yields a random cashflow.
  - The bank can replace the random cash flow with a deterministic cashflow by selling the asset in a competitive market.
- The sale price – and hence the bank's ability to share risk – depends on the regulator's disclosure policy.
- The regulator does not inject money in our model. (We discuss extensions.)

- Bayesian persuasion games (e.g., Kamenica & Gentzkow, 2011)
- Disclosure
  - by regulator (e.g., Morris & Shin, 2002; Angeletos & Pavan, 2007; Prescott, 2008; Leitner, 2012; Bond & Goldstein, 2012; Bouvard, Chaigneau & de Motta, 2013; Shapiro & Skeie, 2013; Goldstein & Sapra, 2014; Gick and Pausch, 2014; Andolfatto, Berentsen, and Waller, 2014)
  - by firm (e.g., Diamond, 1985; Fishman & Hagerty, 1990, 2003; Adamati & Pflediderer, 2000)
  - by credit rating agencies (e.g., Lizzeri, 1999; Kartasheva & Yilmaz, 2012; Goel and Thakor, 2015)
- Market incompleteness based on Hirshleifer effect vs. adverse selection (Marin & Rahi, 2000)
- Financial networks (e.g., Allen & Gale, 2000; Leitner, 2005)

# The model

- There is a bank, a regulator (planner), and a perfectly competitive market.
- The bank has an asset that yields  $\tilde{\theta} + \tilde{\varepsilon}$ .  $\tilde{\theta} \perp \tilde{\varepsilon}$ ,  $E(\tilde{\varepsilon}) = 0$
- The bank can sell its asset in the market for an amount  $x$  (derived endogenously).
- Everyone is risk neutral, and the risk-free rate is 0%.
- Hence,  $x = E[\tilde{\theta} + \tilde{\varepsilon} \mid \text{market information}]$ .
- Bank's final cash holding:  $z = \begin{cases} x & \text{if bank sells asset} \\ \tilde{\theta} + \tilde{\varepsilon} & \text{if bank keeps asset} \end{cases}$

# The model (cont'd)

- Bank's final payoff is

$$R(z) = \begin{cases} z & \text{if } z < 1 \\ z + r & \text{if } z \geq 1 \end{cases} \quad (r > 0)$$

- Several motivations: project, debt liability, bank run
  - Results hold for more general specifications.
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- Bank maximizes  $E [R(z) | \text{bank's information}]$ .

## The model (cont'd)

- $\tilde{\theta}$  is drawn from a finite set  $\Theta \subset \mathbb{R}$  according to  $p(\theta) = \Pr(\tilde{\theta} = \theta)$ .
- $\tilde{\varepsilon}$  is drawn from a continuous cumulative distribution function  $F$ .
- Probability structure (i.e., functions  $p$  and  $F$ ) is common knowledge.
- Assume:  $\theta_{\max} \geq 1$ ,  $F(1 - \theta_{\min}) < 1$ ,  $F(1 - \theta_{\max}) > 0$ .



# The model (cont'd)

- Planner observes the realization of  $\tilde{\theta}$  (denoted by  $\theta$ ).
- Market does not observe  $\theta$ .
- As for the bank, we focus on 2 cases:
  - 1 Bank does not observe  $\theta$ .
  - 2 Bank observes  $\theta$ .
- In both cases, no one observes the realization of  $\tilde{\epsilon}$ .

- Before observing  $\theta$ , the planner chooses (and publicly announces) a disclosure rule.
- A disclosure rule is a set of “scores”  $S$ , and a function that maps each type to a distribution over scores. (Without loss,  $S$  is finite.)
- Denote

$$g(s|\theta) = \Pr(\tilde{s} = s | \tilde{\theta} = \theta)$$

$$\mu(s) = E[\tilde{\theta} + \tilde{\varepsilon} | \tilde{s} = s] = \frac{\sum_{\theta \in \Theta} \theta p(\theta) g(s|\theta)}{\sum_{\theta \in \Theta} p(\theta) g(s|\theta)}$$

## Disclosure rules (cont'd)

- The planner can commit to the chosen disclosure rule.
- Planner's objective: maximize expected total surplus.
- Same as maximizing bank's expected payoff across all types.

# Sequence of events

- 1 The planner chooses a disclosure rule and publicly announces it.
  - 2 The bank's type  $\theta$  is realized and observed by the planner. (In case 2,  $\theta$  is also observed by the bank.)
  - 3 The planner assigns the bank a score  $s$  and publicly announces it.
  - 4 The market offers to purchase the asset at a price  $x(s)$ .
  - 5 The bank chooses whether to keep its asset or sell it for a price  $x(s)$ .
  - 6 The residual noise  $\varepsilon$  is realized. So,  $z$  and  $R(z)$  are determined.
- Essentially, a score is a price recommendation to the market.

## Case 1: Bank does not observe its type

- Bank's action depends only on  $s$ , and so does not convey additional information to the market.
- Hence, the market sets a price  $x(s) = \mu(s)$ .
- Hence, in equilibrium the bank sells if and only if  $\mu(s) \geq 1$ . (Explain.)

# Case 1: Bank does not observe its type

- Expected payoff for type  $\theta$ , given disclosure rule  $(S, g)$ :

$$u(\theta) = \sum_{s:\mu(s)<1} \underbrace{[\theta + r \Pr(\tilde{\varepsilon} \geq 1 - \theta)]}_{\text{bank keeps asset}} g(s|\theta) + \sum_{s:\mu(s)\geq 1} \underbrace{[\mu(s) + r]}_{\text{bank sells}} g(s|\theta)$$

- The planner chooses  $(S, g)$  to maximize  $\sum_{\theta \in \Theta} p(\theta) u(\theta)$ .
- Same as maximizing

$$\sum_{\theta \in \Theta} p(\theta) \Pr(\tilde{\varepsilon} < 1 - \theta) \sum_{s:\mu(s)\geq 1} g(s|\theta).$$

## Case 1: Bank does not observe its type

- We can focus (without loss) on disclosure rules that assign at most two scores,  $s_1$  and  $s_0$ , such that  $\mu(s_1) \geq 1$  and  $\mu(s_0) < 1$ .
- $h(\theta)$ : probability of obtaining the “high” score  $s_1$ .

## Lemma

The planner's problem reduces to choosing  $h : \Theta \rightarrow [0, 1]$  to maximize

$$\sum_{\theta \in \Theta} p(\theta) \Pr(\tilde{\varepsilon} < 1 - \theta) h(\theta),$$

subject to

$$\sum_{\theta \in \Theta} p(\theta) (\theta - 1) h(\theta) \geq 0.$$

- Constraint follows since  $\mu(s_1) \geq 1$ .



# Solution to planner's problem

- If  $E(\tilde{\theta}) \geq 1$ , set  $h(\theta) = 1$  for every  $\theta \in \Theta$ . (“normal” times)
- If  $E(\tilde{\theta}) < 1$  (“bad” times), the solution depends on the gain-to-cost ratio:

$$G(\theta) \equiv \frac{\Pr(\tilde{\varepsilon} < 1 - \theta)}{1 - \theta}.$$

- For  $\theta \geq 1$ : set  $h(\theta) = 1$
- For  $\theta < 1$ : set  $h(\theta) = 1$  to types with high  $G(\theta)$ , and  $h(\theta) = 0$  to types with low  $G(\theta)$

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- 
- Types that obtain the low score are not necessarily the lowest.

- If  $E(\tilde{\theta}) \geq 1$ , the planner can give every type the same score (i.e., no disclosure)
  - It is also possible to give multiple scores, such that  $\mu(s) \geq 1$  for every score.
  - If  $\theta_{\min} \geq 1$ , we can even have full disclosure.
- If  $E(\tilde{\theta}) < 1$ , the planner must assign at least two scores. Yet, full disclosure is suboptimal.

## Example 1 (“normal” times)

- $\tilde{\theta} \in \{0.8, 1.0, 1.2\}$ , equal probabilities.
- With no disclosure, every type sells (for \$1)  $\rightarrow$  optimal.
- With full disclosure, only types 1 and 1.2 sell  $\rightarrow$  suboptimal.

## Example 2 (“bad” times)

- $\tilde{\theta} \in \{0.6, 0.8, 1.0, 1.2\}$ , equal probabilities.
- With no disclosure, no one sells (since average is 0.9).
- With full disclosure, only types 1 and 1.2 sell.
- Partial disclosure can do better (since more types sell).
  - $G(\theta)$  increasing  $\rightarrow$  high score to 0.8 1.0 1.2
  - $G(\theta)$  decreasing  $\rightarrow$  high score to 0.6 (with probability 0.5) 1.0 1.2

## Case 2: Bank observes its type

- The solution so far (when bank does not observe its type) is close to Kamenica & Gentzkow (2011); but since we put more structure on the planner's objective, we can say more.
- The case in which the bank observes its type is harder (and new).
  - Now each type has its own “reservation price,” i.e., a minimum price at which it is willing to sell.
- The planner may need to assign more than 2 scores to distinguish among types with different reservation prices.

# Optimal disclosure rules

- $\rho_1$ : reservation price of highest type
- If  $E(\tilde{\theta}) \geq \rho_1$ , no disclosure achieves the optimal outcome.
- If  $E(\tilde{\theta}) < \rho_1$ , some disclosure is necessary.
  
- Next, we focus on the case in which resources are scarce
  - I.e., it is impossible to implement an outcome in which every type sells with probability 1.
- In this case, if the highest type that obtains score  $s$  is  $\theta_i > 1$ , then  $x(s) = \rho(\theta_i)$

# Optimal disclosure rules (an example)

- Consider 2 types above 1 ( $\theta_1 > \theta_2 > 1$ ) with different reservation prices ( $\rho_1 > \rho_2 \geq 1$ ).
- First result:  $\theta_1$  and  $\theta_2$  must obtain different scores.
- “Proof”:
  - If  $\theta_1$  and  $\theta_2$  obtain the same score, type  $\theta_2$  ends up with  $\rho_1$ .
  - This is a waste of resources, but without any gain.
  - Better to give type  $\theta_2$  its own score, so that it ends up with only  $\rho_2$ .
- Second result: Among the types below 1 that are pooled with types above 1, the lowest types below 1 are pooled with the highest types above 1.



# Optimal disclosure rules (an example)

type	0.5	0.7	0.8	1.4	1.7
• Sale price	n/a	1.2			1.2
			1.1	1.1	

Intuition:

- As before, the planner uses a gain-to-cost ratio to assign scores, but now the cost depends on the assigned score.

$$G_i(\theta) \equiv \frac{\Pr(\tilde{\varepsilon} < 1 - \theta)}{\rho_i - \theta}.$$

- Nonmonotonicity follows because it is relatively more costly to assign a high score to a high type. (That is, when  $\rho_1 > \rho_2$ ,  $\frac{\rho_1 - \theta}{\rho_2 - \theta}$  is increasing in  $\theta$ .)

# Will nonmonotonicity prevail if we enrich our model?

- Add a constraint that higher types must end up with higher expected equilibrium payoff
  - E.g., banks can freely dispose assets (Innes, 1990).
- If planner *can* randomize:
  - Lower types may continue to sell for higher prices, but they sell with probability that is less than 1.
  - Types above 1 may sell above their reservation prices.
- If planner *cannot* randomize:
  - Optimal rule becomes monotone and generally involves two cutoffs.
  - For some parameter values, full disclosure is uniquely optimal.

- Risk sharing can take a more complicated form.
- Model can capture externalities imposed by banks on the rest of society. (Hence, regulation is necessary.)
- In many cases, regulator's commitment would arise endogenously.
- Model can be used as benchmark to think of credit rating agencies.
- An interesting extension: regulator can provide funds to banks.
  - Such an extension would suggest that in some cases, it is optimal to inject money not only to weak banks but also to strong banks.
- The results could be applied to other settings of Bayesian persuasion

- If  $E(\theta)$  is sufficiently high, no disclosure is necessary.
- Otherwise, some disclosure is needed to enable trade.
  - True even if banks do not have private information.
- In many cases, the weakest banks receive the lowest possible score and are out of the market. But more generally, use “gain-to-cost” ratio.
- When banks observe their types, more disclosure is needed.
- Low types receiving high scores can emerge as a socially optimal outcome.

**Thank you!**