Platforms, Tokens, and Interoperability Markus Brunnermeier and Janathan Payne

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Enforcibility:

Monopoly:



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Fragile monopoly:

Open banking shuts down uncollateralized credit provision Total interoperability too

Enforcibility

Classic approach: collateral-based or credit-based

This paper relies on neither collateral nor repeated interaction

- bundling of services gives platform extra leverage
- defaulter cannot lend nor buy on the platform
- a fundamentally novel approach?

Enforcibility

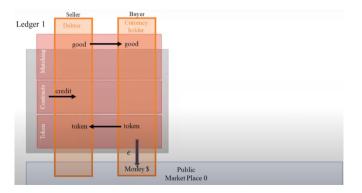
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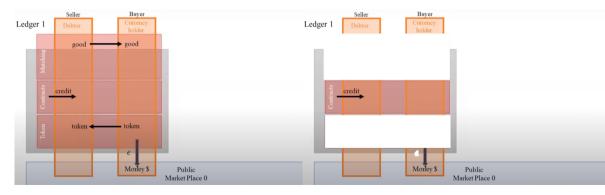
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Credit provision is self-enforcible

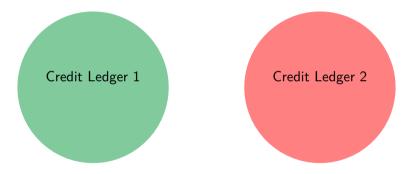
With bundling: Sellers repay the loan if

$$\frac{\left(\frac{1}{2}\left(\frac{(1-\eta+\epsilon\eta)}{p^0}\right)^{\xi^b}+\frac{1}{2}\left(\frac{\zeta^1}{p^1}\right)^{\xi^b}\right)^{1/\xi^b}}{\frac{1}{p^0}}q^0e^{R^d/(\rho+\lambda^b)}>\frac{1}{\kappa^0}$$

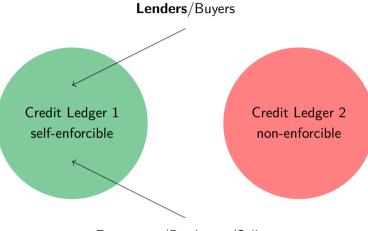
The RHS is the relative benefit of repaying. The first term, $\frac{\bar{\nu}^b(\eta,\epsilon)}{1/p^0}$, is the relative benefit of being able to access the platform trading technology. The second term, $q^0 e^{R^d/(\rho+\lambda^b)}$ is the relative benefit of being able to access the ledger technology. The LHS is the relative benefit of defaulting.

Without bundling: Sellers repay the loan if

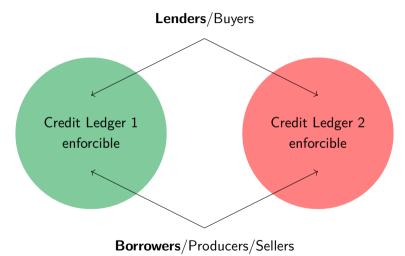
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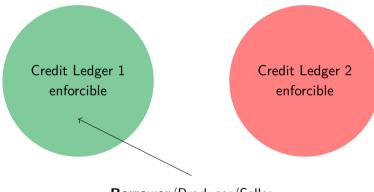






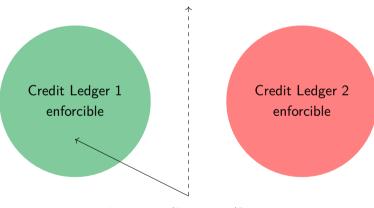
Borrowers/Producers/Sellers



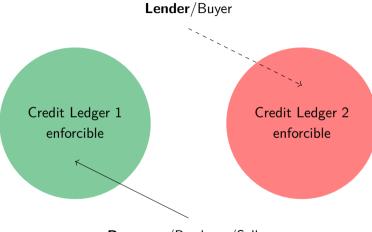


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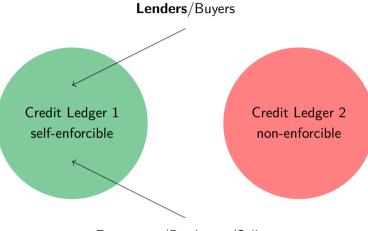
Lender/Buyer



Borrower/Producer/Seller



Borrower/Producer/Seller



Borrowers/Producers/Sellers

Interoperabilty

Tangible difference: Interoperability plays no role in the simplified model

Implication:

- Regulations on interoperability (open banking etc.) do not necessarily affect enforcibility
- Without repeated interaction, regulations on interoperability may not alter the natural monopoly of uncollateralized credit provision

Interaction between interoperability, enforcibility and monopoly

Summary

- Rich model that generates
 - synergy between ledger and matching services
 - various ways to control interoperability and keep monopoly
 - regulations on interoperability shuts down uncollateralized credit market
- Thought provoking about enforceability and monopoly
- Main suggestion: Simplify the model
 - credit provision is self-enforcible
 - credit provision is natural monopoly
 - Interaction between interoperability, enforcibility and monopoly