

Demand-and-Supply Imbalance Risk and Long-Term Swap Spreads

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Discussed by Urban Jermann

Contribution

- ▶ Tractable model for pricing interest rate swaps
 - ▶ leverage constraint, demand shocks and convergence risk
- ▶ User demand proxied by Primary Dealer net Treasuries position
 - ▶ Negative swap spreads since 2008
 - ▶ Swap spread changes sign when net position changes sign
 - ▶ Time-series correlation
 - ▶ After 2008
 - ▶ User demand predicts excess returns
 - ▶ User demand 50%/35% of innovation variance weekly/annual

Model

$$\text{Intermediaries} \quad \max_{x_t, o_t} \left\{ E_t [w_{t,t+1}] - \frac{\alpha}{2} \text{Var}_t [w_{t,t+1}] \right\}$$

$$\text{s.t. budget constraint} \quad w_{t,t+1} = w_t + x_t r_{t+1}^S + o_t r_{t+1}^O$$

$$\text{s.t. leverage constraint} \quad \kappa_x |x_t| + \kappa_o |o_t| \leq w_t$$

receive-fixed swap spread trade

$$r_{t+1}^S \equiv r_{t+1}^S - r_{t+1}^T = (s_t - m_t) - \frac{\delta}{1-\delta} (s_{t+1} - s_t)$$

$$s_t \equiv y_t^S - y_t^T$$

$$m_t \equiv i_t^S - i_t^T$$

$$\text{End-user swap demand} \quad d_t = \bar{d} + z_t^d + \gamma s_t$$

$$\text{Market clearing} \quad x_t + d_t = 0$$

Model characterization

FOC for x_t , impose market clearing $x_t = -d_t$, assuming $\text{corr}(r_{t+1}^s, r_{t+1}^o) = 0$ (LTCM?)

$$\begin{aligned} E_t r_{t+1}^s &= -\alpha V_t d_t - \kappa_x \text{sgn}(d_t) \psi_t \\ &= (s_t - m_t) - \frac{\delta}{1 - \delta} (E_t s_{t+1} - s_t) \end{aligned}$$

$$s_t = (1 - \delta) \left[\underbrace{(-\alpha) V_t d_t}_{\text{comp. for risk}} + \underbrace{(-\kappa_x) \text{sgn}(d_t) \psi_t}_{\text{comp. for capital}} + \underbrace{m_t}_{\text{short rate diff}} \right] + \delta E_t s_{t+1}$$

If $d_t > 0$ (after 2008) and $E(m_t) < \bar{m}^*$ then $E(s_t) < 0$

"End-users receive fixed, dealers pay fixed, compensation lowers fixed rate"

Affine equilibrium

Assume: $d_t > 0$ (after 2008), constraint always binding, shock processes homoscedastic AR(1)

Theorem 1

$$s_t = A_0 + A_m [V] z_t^m + A_d [V] z_t^d + A_w [V] z_t^w$$

and

$$\text{Var}_t [r_{t+1}^s] \equiv V = \left(\frac{\delta}{1 - \delta} \right)^2 (A_m^2 [V] \sigma_m^2 + A_d^2 [V] \sigma_d^2 + A_o^2 [V] \sigma_o^2)$$

Example: Only demand shocks

If $\kappa_x = 0$, $m_t = 0$, $d_t = \bar{d} + z_t^d$, and $z_{t+1}^d = \rho_d z_t^d + \varepsilon_{t+1}$

then

$$s_t = (-\alpha) V \bar{d} + \left(\frac{1 - \delta}{1 - \delta \rho} \right) (-\alpha) V z_t^d$$

and

$$\text{Var}_t [r_{t+1}^s] \equiv V = \left\{ \left(\frac{\delta}{1 - \delta \rho} \right) (-\alpha) \right\}^2 \sigma_d^2 V^2$$

2 equilibriums: $V = 0$ and $V = 1 / \left\{ \left(\frac{\delta}{1 - \delta \rho} \right) (-\alpha) \right\}^2 \sigma_d^2 > 0$

Main model predictions brought to the data

Prop 1.

$$E(s_t) < 0 \text{ if } d_t > 0 \text{ (after 2008) and } E(m_t) < \bar{m}^*$$

with $d_t = \text{Primary Dealer UST Net}$

Prop 2.

$$E_t(r_{t+1}^s) = -\kappa_x \psi_t - \alpha V d_t$$

Prop 5.

$$\begin{bmatrix} s_t \\ d_t \end{bmatrix} = \begin{bmatrix} A_0 \\ \bar{d} + \gamma A_0 \end{bmatrix} + \begin{bmatrix} - & + \\ + & + \end{bmatrix} \begin{bmatrix} z_t^d \\ z_t^w \end{bmatrix}$$

Comments/Questions

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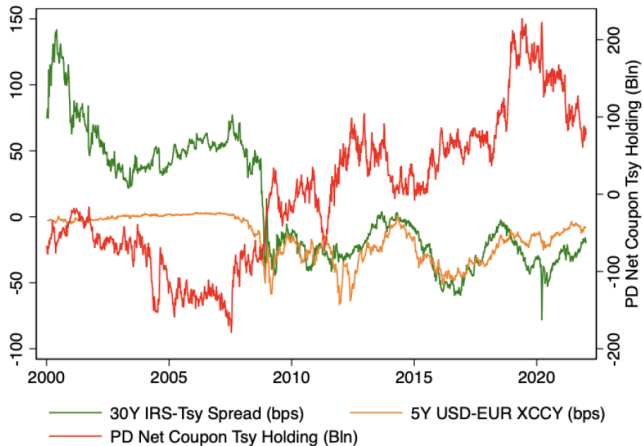
▶ $s_t =$

$$(1 - \delta) \left[\underbrace{(-\alpha) V_t d_t}_{\text{comp. for risk}} + \underbrace{(-\kappa_x) \operatorname{sgn}(d_t) \psi(|x_t| - w_t)}_{\text{comp. for capital}} + \underbrace{m_t}_{\text{short rate diff}} \right] + \delta E_t s_{t+1}$$

Connection to USD-EUR CIP deviations

Du, Hebert, Li (2022)

Figure 1: Primary Dealer Treasury Holding, Swap Spreads, and Cross-Currency Basis.



Add CIP trade to the model

- ▶ Appendix B1: outside investment is riskless arbitrage, a_t

$$r_{t+1}^a = \bar{r}_a - \lambda_a a_t \equiv -CIP \text{ basis}_t$$

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- ▶ FOC for a_t

$$\psi_t = \max \left\{ 0, \frac{-CIP \text{ basis}_t}{\kappa_a \text{sgn}(a_t)} \right\}$$

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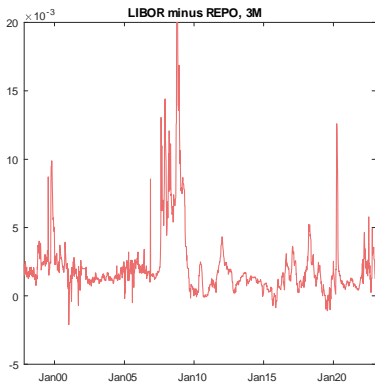
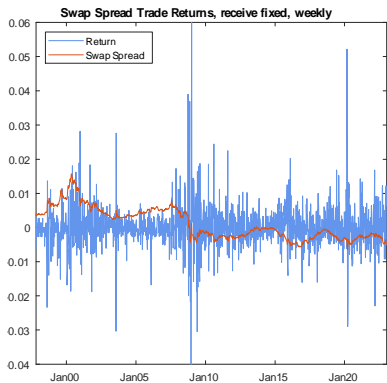
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- ▶ use for predicting returns

$$E_t(r_{t+1}^s) = -\kappa_x \psi_t - \alpha V d_t$$

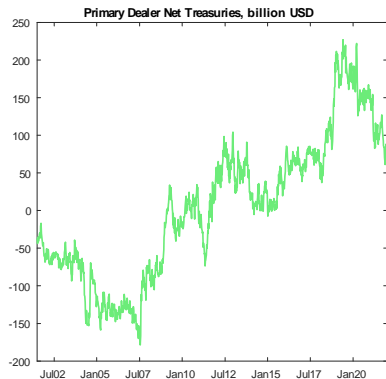
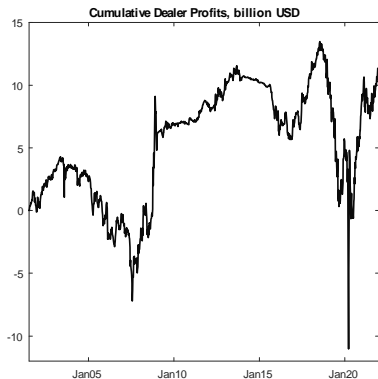
Swap spread trade before and after 2008

If balance sheet costs were low pre-2008, supply shocks mattered less and returns behaved differently.



Was swap spread trade profitable for dealers?

(! assuming all swaps have 30 year maturity)



Conclusion

- ▶ Insightful paper on important topic!
- ▶ Next steps (in this area)
 - ▶ Quantitative models
 - ▶ Better understanding of dealers' objectives/constraints